



## Devices and Phones

# Avaya Huddle as a Service

## Transform Your Huddle Room Experience to Take Advantage of All the Cloud Has to Offer

The use of video collaboration solutions can accelerate business performance in many ways – including lowering travel cost and increasing employee productivity due to reduced travel. It also accelerates decision-making since meetings can be called instantly and with little notice, and employees are able to attend meetings virtually even if they can't do so physically due to weather, sickness or other circumstances.

Despite all of these benefits, businesses have found it challenging to get their employees to use video for team and customer meetings—primarily due to complexity of setup and use, but also due to quality and interoperability concerns, and just not having the technology available—because adding collaboration technology to the many “huddle rooms” in a business can be costly.

Fortunately, Avaya has completely redefined the Huddle Room experience—in terms of installability, usability, utility and now: accessibility. While existing room collaboration solutions can cost US\$5,000 or higher, Avaya's solutions cost a fraction of this.

And now Avaya's huddle room solutions can be subscribed to at a low monthly price which further reduces business risk and eliminates the financial impact of up front capital expenditure.

### **Incredibly Simple to Set Up and Use**

With Avaya's huddle room solutions, you can go out of the box to full video conferencing in less than five minutes. Just connect the Avaya IX Collaboration Unit to your display, a power source, and the Internet,

**Setup is a Snap!**

- Position the device on top of display
- Connect device to display, power, and Internet
- Turn on device and complete the setup wizard
- Select Call, and enter your Avaya IX Workplace meeting room number

and then dial into your cloud-based collaborations application of choice. Avaya’s all-in-one device rests on top of any display or can be mounted on a wall. The integrated video codec, microphones and Bluetooth connectivity removes the complexity of connecting cables to laptops or peripherals. Content can be shared wirelessly, using your smart mobile device.

**Next Generation Huddle Room Technology**

The tools that people use to communicate has changed – it’s no longer about just voice or video. Avaya’s IX Collaboration Unit delivers next generation technology to your huddle rooms to allow the use and sharing of your favorite cloud-based applications. Avaya video solutions also provide complete integration with existing UC platforms and interoperability with standards-based video infrastructures.

Here is a checklist to help with your huddle room technology decision:

	AVAYA
HD Video	✓
Wide Field of View	✓
All-in-One: Does Not Require PC	✓
Integrated Microphones	✓
Wireless Sharing	✓
Smart Phone / Tablet Control	✓
Meeting Recording	✓
UC Integration (SIP / H.323)	✓
Works with Existing Video Systems	✓
Run Favorite Cloud Applications	✓
Share Favorite Cloud Applications	✓

**Flexible Subscription Pricing Reduces Business Risk**

Avaya’s new Device as a Service offering enables a complete next generation huddle room setup to be purchased by monthly subscription.

The Avaya IX Collaboration Unit can be purchased by monthly subscription with 1, 3, and 5 year pricing plans. At the end of the subscription period, you can either roll over into another plan, cancel your plan and return your existing devices to Avaya, or upgrade to the Avaya’s latest huddle room devices.

The 1 year subscription contract option can be used as a low risk “trial period.” If you feel the amount of usage doesn’t justify the purchase, you can just return the devices at the end of one year with no return fee. Or you may choose to resize your devices purchase to better reflect your business needs at that period of time.

Remote technical support and advance replacement parts are included in the subscription price – so you don’t need to worry about the risk of the potential extended down time associated with some do-it-yourself models.



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**For the price that some charge for just connecting a room, Avaya now offers a complete huddle room setup**

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### **Enjoy the Simplicity of a Single Monthly Bill**

Avaya and our partners can combine your Device as a Service subscription with your monthly Avaya IX Workplace subscription to provide a simple, consolidated monthly bill and payment.

Avaya's Huddle as a Service offering is currently available in the United States and will be offered to other countries soon. Contact your Avaya representative today to move your Huddle Rooms to the cloud and take advantage of all the cloud has to offer.

### **About Avaya**

Businesses are built on the experiences they provide and every day millions of those experiences are built by Avaya (NYSE:AVYA). For over one hundred years, we've enabled organizations around the globe to win—by creating intelligent communications experiences for customers and employees. Avaya builds open, converged and innovative solutions to enhance and simplify communications and collaboration—in the cloud, on premise, or a hybrid of both. To grow your business, we're committed to innovation, partnership, and a relentless focus on what's next. We're the technology company you trust to help you deliver Experiences that Matter. Visit us at [www.avaya.com](http://www.avaya.com).

